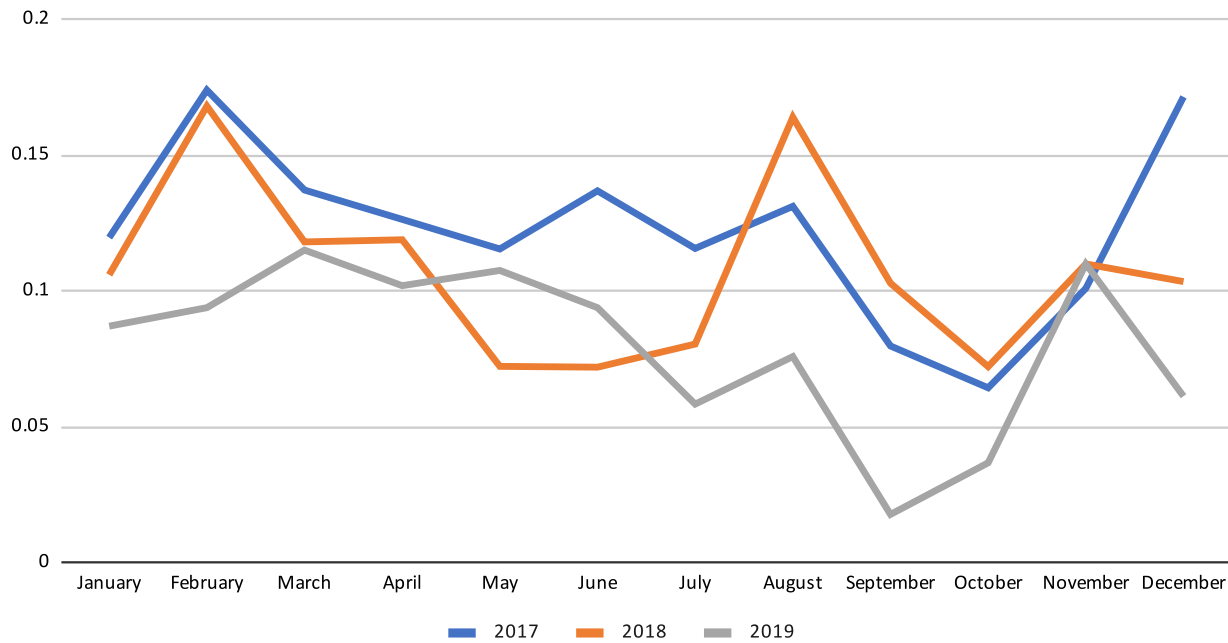


SANTA FE  
PROPERTIES™



## PERCENTAGE OF RETURNING GUESTS - BY MONTH



	2017	2018	2019
January	11.96%	10.59%	8.70%
February	17.39%	16.80%	9.38%
March	13.71%	11.80%	11.50%
April	12.63%	11.88%	10.19%
May	11.54%	7.22%	10.75%
June	13.68%	7.19%	9.38%
July	11.56%	8.04%	5.83%
August	13.11%	16.39%	7.58%
September	7.97%	10.28%	1.77%
October	6.43%	7.21%	3.67%
November	10.09%	10.99%	10.99%
December	17.14%	10.34%	6.12%
Average	12.27%	10.73%	7.99%